



Land Lease + Mortgage Company Checklist

Banner Bank

Dawn Holden

SVP, Consumer Direct Director

Land Trust/CLT & Property Documents



Ground Lease
Agreement (99-
year renewable)

Land Trust/Ground
Lease Homeowner
Eligibility
Verification

Land Trust/Ground
Lease Approval of
the Loan Terms

Lender Requirements



Lender must be approved to finance Land Lease properties

Use an Agency-Eligible Ground Lease

Appraisal completed using Land Lease guidelines

Deed restrictions reviewed by underwriting

Ground Lease rider

Buyer Documents



Income documentation (pay stubs, W-2s, taxes)



Ground Lease/Land Trust Homebuyer Education Certificate



Proof of minimum down payment (If any)



Signed acknowledgment of resale restrictions

Property-Specific Requirements



Title company confirms
ground lease is
insurable

Leasehold interest
properly recorded Trust
subordinate mortgages
or affordability liens
reviewed

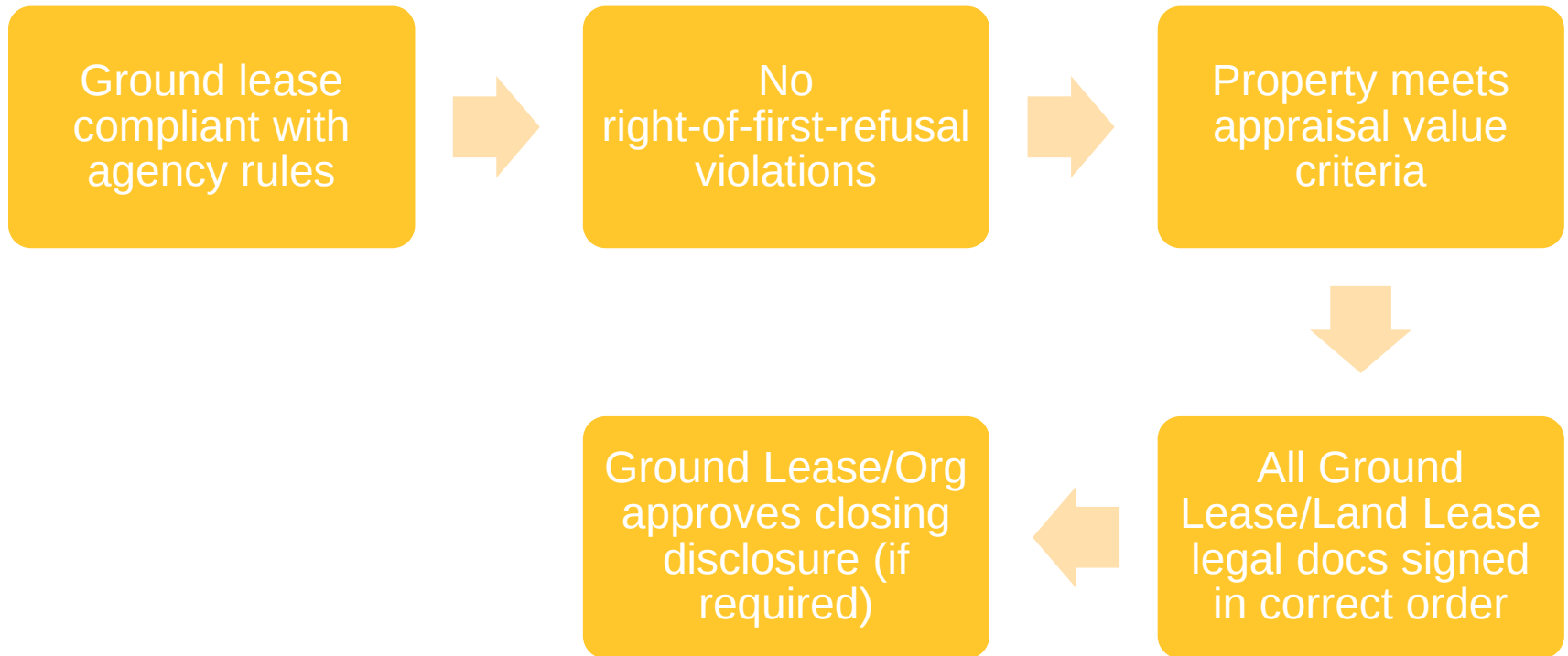
Insurance coverage
reflects Ground
Lease/Land Lease
requirements

HOA documentation (if
applicable)

How will property taxes
be handled.



Underwriting Review



Closing Checklist



Final Ground Lease executed

Ground Lease/Land Trust Consent to Mortgage completed

Ground Lease/Land Trust Option to Purchase acknowledged

Note + Mortgage include Ground Lease/Ground Lease riders

Title insurance reflects leasehold interest

Ground Lease/Land Trust included in closing package (if required)



Post-Closing Requirements



Recorded ground
lease returned to
Ground
Lease/Org

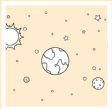
Escrow sends
final documents
to Ground
Lease/Org

Links



FNMA Checklist:

<https://singlefamily.fanniemae.com/media/20406/display>



FNMA Ground Lease Rider:

<https://singlefamily.fanniemae.com/media/14536/display>



FAQ's:

<https://singlefamily.fanniemae.com/media/24896/display>



Portal: [Shared Equity Certification | Fannie Mae](#)



Questions?

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